



A GOLDEN OPPORTUNITY TO SHAPE YOUR CAREER IN SOLAR ENERGY- THE MOST PROMISING INDUSTRY IN INDIA

Some facts about the Solar Industry in India

Total Projected demand- till 2020- Over 20,000 Mega Watts

Leading States in Installed MW size Projects-

- Gujrat: > 1000 MWs
- Rajasthan: > 600 MW
- MP: > 200 MW
- Karnataka: > 200 MW
- Kerala: > 100MW,
- AP: > 250 MW

States who have declared over 200 MW Projects for implementation:

UP, Maharashtra, Jharkhand, Khsttisgarh, Odisha, Bihar, Punjab, Haryana, Tamil Nadu, Tripura, Manipur, Assam etc.....

India has the manufacturers for almost all the Components used in the Solar Industry viz. Solar Cells, Modules, Inverters, Battery, other electrical/Mechanical inputs.

The Industry is hugely starved of good Engineers who can work in the Industry. It has wide scope in the areas of Marketing, Designing, Implementation and O &M, across the country....

Granzor has taken the lead to train the young Entrepreneurs, Engineers and Technicians to serve the Solar Industry. Granzor is one of the leading companies in the area of Renewable Energy, Energy Efficiency and EPC (Engineering, Procurement and commissioning). We have implemented more than 6MW projects from Kilo Watt to Mega Watt sizes for customers' like – individuals, Industries, Defense Institutions , all types of Institutions including IIT's, Indian Railways, large Industries like Tata, ACC, Shree Cement etc.

We have professionals from various technical back grounds like Electrical, Mechanical and Electronics with an experience over 30 yrs across the world.

We also have "strategic alliances" with many cos who are associated with Solar Industry in India and Overseas.

With a view to equip fresh aspirants with all the desired knowledge on the Solar Systems for Distribution , Marketing as well as Design and O&M, we have very compact and focused training in True sense. It would help these aspirants not only in getting a job but also getting into their own ventures of and Marketing, design etc.

The broad areas which will be covered by us, during the Training, are-

- 1- Introduction on "energy efficiency" segment in various applications.
- 2- Bussiness development(BD) in Solar Power Projects through-
 - a. Tendering
 - b. B2B marketing
 - c. B2C Marketing
 - d. Other Methods of Marketing
- 3- Design, development and implementation of Solar Power projects in the Roof top/ Grid Interactive/ Hybrid segments.
- 4- Entrepreneurial Inputs on the Solar Segment

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Methodology-

- 1- Class room training.
- 2- Training on Design Softwares like PVSyst
- 3- Video Presentations.
- 4- On-site physical Activities Involvements

Tests:

We will also conduct "Multiple Tests" including a 'surprise test' during the Training. The Grades will also be provided to each student,

Contribution Amount- Rs- 30000/- (Thirty thousand only) for Professional capsule, per person, payable in advance with commencement of the Training.

Certificate: We would provide Certificate indicating complete Training Inputs.